

Sales Agronomist

Job Details:

The Agronomy Sales and Service Specialist's responsibilities include sales, service, reporting, inventory, safety and maintenance, and other duties as assigned by management. This position is responsible for making sales calls to customers, making proper recommendations of agronomy products. Completes follow-up customer service calls.

Job objectives include:

To recommend and sell plant food and crop protection products, seed, digital farm solutions, and services in a manner that will optimize the customer's profitability, and the cooperative's market share and savings, improve the cooperative's efficiency, help achieve the cooperative's mission and goals, and result in outstanding customer service.

Requirements:

Education - High school diploma or equivalent; fluent reading, writing, and speaking the English language.

Basic Skills - Speaking, Writing, Reading Comprehension, Listening, Monitoring, Judgment and Decision Making, Time Management.

Ability to Obtain License, Certificate or Registration - Class A CDL with combination, Certified Applicator License with A, B, C, and Seed Treatment.

*Competitive Salary, Benefits, 401(k) and Pension.

Please send resumé with salary requirements to: Courtney Hageman, Human Resources / chageman@farmerswin.com